



SOUTH AFRICAN TOURISM

Delivered by e-mail:

RFQ-07-ICT-022

Date: 21 July 2022

Dear Bidder

Subject Matter: Proposal to procure Replacement Cisco hardware as well as support and maintenance.

South African Tourism Board (SAT) was established by section 2 of the Tourism Act No 72 of 1993 and continues to exist in terms of section 9 of the new Tourism Act No 3 of 2014. South African Tourism is a schedule 3 A Public Entity in terms of schedule 3 of the Public Finance Management Act 1 of 1999.

The mandate of SAT in terms of the Tourism Act is to provide for the development and promotion of sustainable tourism for the benefit of the Republic, its residents and its visitors. It is common cause that tourism is a key strategic industry in terms of National Tourism Sector Strategy documents as it supports government objectives of alleviating the triple challenges of unemployment, poverty and inequality.

Section 217 of the Constitution of the Republic of South Africa, 1996, prescribes that goods and services must be contracted through a system that is fair, equitable, transparent, competitive and cost-effective and also confers a constitutional right on every potential supplier to offer goods and services to the public sector when needed.

SAT fully supports and upholds the initiatives employed by government regarding good corporate governance and have, and maintain, policies and procedures which are aligned to best practice in ensuring that all SAT officials are executing their work in a manner which is consonant with the objectives of said government initiatives

1. SA Tourism is currently busy with network improvement project where it has identified several improvements that need to be implemented as part of this project. First off there are two devices that need to be refreshed with their replacement models, the first is a Cisco ISE device that has reached end of life and the second is a Cisco Wireless Access controller that is soon to reach end of life.
2. We have also identified the need to increase the Wireless access points throughout the building to increase and improve on overall coverage within the building. Currently SA Tourism has 6 Access points installed that are managed by the afore mentioned Wireless controller. In addition to the 6 Access Points SA Tourism has identified the requirement to include 7 Additional Access points, to fully cover the entire office and board room space effectively. The additional access points will need to be installed as part of the project in the identified areas. The Access point licences would also need to be increased to cater for the additional licences.
3. We have also identified the need to extend the support on our existing switches and Access Points (see the provided list for serial numbers) throughout the building as well as the need to update these switches to the latest available system and security updates, accordingly, your proposal should include the patching of the equipment to the latest updates and firmware updates to ensure the devices are up to date and secure.

Detailed SOW in line with the above:

SA Tourism currently has the following networking equipment that needs to be refreshed.

- Cisco ISE SNS-3415-K9 (reached end of life) including 100 Endpoint base Licences and 100 Endpoint wireless subscription licences.

- Cisco 2504 Wireless Controller (soon to reach end of life) with 5 AP licences

SA Tourism also has various models of Switches and Wireless Access Points installed throughout the building that needs their support renewed and software updated to the latest stable release updates, to address possible software issues and security related updates. The full list of switches and models can be provided to the bidders that show interest in bidding for this RFQ

SAT is hereby inviting reputable service providers to provide us with a proposal to:

- Provision a replacement Cisco ISE device replacing the existing device as indicated before with similar licencing included.
- Provision a replacement Cisco Wireless controller replacing the afore mentioned device, including 7 additional AP Licences to cater for 13 Access Points in total. The Wireless Controller needs to support the existing Access Points (Cisco Air-Cap 2702I-E-K9)
- Provision 7 Additional Wireless Access Points including installation (POE).
- 12 Month Support renewal on our Cisco Equipment as per the list provided by SA Tourism SCM
- Software update on existing switches and equipment to ensure they are up to date and patched to the latest recommended security updates.

NOTE:

- Bidders are required to be Cisco Certified and accordingly need to include their Cisco certification in their proposal, failure to provide this information will lead to the submission being disqualified.
- The proposal should include all installation costs for the replacement equipment as well as the installation of additional hardware such as the Access Points throughout the building.
- The hardware list with serial numbers needs to be requested separately from the SA Tourism Sourcing Specialist.

1. Key considerations when preparing proposals:

- (a) Cover letter introducing your company;
- (b) National Treasury Centralized Supplier Database (CSD) registration summary report;
- (c) Valid certified copy of B-BBEE certificate;
- (d) Estimated Delivery Timelines once winning bidder has been appointed.
- (e) Financial proposal to deliver the assignment including and any other cost SAT should be aware off for the successfully implementation. This should also include an hourly rate card for the various proposed resources where the rates of remuneration will be subject to negotiation, not exceeding the applicable rates as contained in The "Guideline on Fees for Audits done on behalf of the Auditor-General of South Africa as issued by the South African Institute of Chartered Accountants (SAICA) or The "Guide on Hourly Fee Rates for Consultants", as issued by the Department of Public Service and Administration (DPSA).

2. Format of proposals:

Bidders must complete and return all the necessary standard bidding documents (SBD's) attached to this request for technical and financial proposals.

Bidders are advised that their proposals should be concise, written in plain English and simply presented in the same order as indicted below:

- (a) Cover letter introducing your firm and credentials, capacity, capability and experience for this assignment;
- (b) National Treasury Centralized Supplier Database (CSD) registration summary report with a valid tax status;
- (c) Valid certified copy of B-BBEE certificate;
- (d) Financial proposal to deliver the assignment including any other cost SA Tourism should be aware off for the successful completion of the assignment;
- (e) Declaration of Interest – SBD 4;
- (f) Preference Point Claim Form – SBD 6.1;

3. Cost structure and project plan:

Bidders must submit the total bid price for the delivery of the required services.

- (a) The total bid price for the implementation, inclusive of VAT

4. Evaluation Method:

The evaluation process of bids will comprise of the following phases:

Phase I	Phase II	Phase III
Administration and Mandatory bid requirements	Price and B-BBEE	Recommendation and Appointment
Compliance with administration and mandatory bid requirements	The bidders that have successfully progressed through to Phase ii will be evaluated in accordance with the 80/20 preference point system contemplated in the Preferential Procurement Policy Framework Act, 80 points will be awarded for price while 20 points will be allocated for preference points for BBEE as prescribed in the regulations.	Recommendation to designated SAT official for approval of award

4.1 Awarding of points for Price and Broad Based Black Economic Empowerment:

The bidders that have successfully progressed through to Phase ii will be evaluated in accordance with the 80/20 preference point system contemplated in the Preferential Procurement Policy Framework Act, 2000 and the Preferential Procurement Regulations of 2017.

80 points will be awarded for price while 20 points will be allocated for preference points for BBEE as prescribed in the regulations.

Points for B-BBEE level of contribution will be awarded in accordance with the below table:

B-BBEE Status Level of Contributor	Number of Points
1	20
2	18
3	14
4	12
5	8
6	6
7	4
8	2

Non-compliant contributor	0
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4.2 Adjudication and Final Award of Bid:

The successful bidder will usually be the service provider scoring the highest number of points for comparative price and B-BBEE level of contribution or it may be a lower scoring bid on justifiable grounds or no award at all.

5. National Treasury Centralized Supplier Registration and B-BBEE Certificates:

All bid submissions must include a copy of successful registration on National Treasury's Centralized Supplier Database (CSD) with a valid tax clearance status and an original or certified copy of a B-BBEE verification certificate (if you have been assessed).

Proposals which does not include these documents might not be considered.

6. Deadline of submissions:

Due to the urgent nature of this assignment all proposals must be e-mailed, in PDF format, to quotes@southafrica.net no later than 12h00 on Friday 29 July 2022.

7. Confidentiality:

The request for a technical and cost proposal and all related information shall be held in strict confidence by bidders and usage of such information shall be limited to the preparation of the bid. All bidders are bound by a confidentiality agreement preventing the unauthorized disclosure of any information regarding SA Tourism or of its activities to any other organization or individual. The bidders may not disclose any information, documentation, or products to other clients without written approval of SA Tourism.

8. Terms of engagement:

Prior to commencing the work, the successful bidder will be required to meet with SA Tourism to align the final statement of work (SOW) for approval.

9. Payments:

No advance payments will be made in respect of this assignment. Payments shall be made in terms of the deliverables as agreed upon and shall be made strictly in accordance with the prescripts of the PFMA (Public Finance Management Act, 1999. Act 1 of 1999).

The successful bidder shall after completion of the contract, invoice SA Tourism for the services rendered. No payment will be made to the successful bidder unless an invoice complying with section 20 of VAT Act No 89 of 1991 has been submitted to SA Tourism.

Payment shall be made into the bidder's bank account normally 30 days after receipt of an acceptable, valid invoice.

10. Non-compliance with delivery terms:

The successful bidder must ensure that the work is confined to the scope as defined and agreed to. As soon as it becomes known to the bidder that they will not be able to deliver the services within the delivery period and/or against the quoted price and/or as specified, SA Tourism must be given immediate written notice to this effect.

11. Retention:

Upon completion of the assignment and / or termination of the agreement, the successful bidder shall on demand hand over to SA Tourism all documentation, information, etc. relevant to the assignment without the right of retention.

12. Cost:

The bidder will bear all the costs associated with the preparation of the response and no costs or expenses incurred by the bidder will be borne by SA Tourism.

13. Cancellation of the request for a technical and cost proposal:

SA Tourism may, prior to the award of the bid, have the right to cancel the bid if:

- (a) Due to changed circumstances, there is no longer a need for the service; or
- (b) Funds are no longer available to cover the part and/or total envisaged expenditure; or
- (c) No acceptable bids are received.

SA Tourism reserves the right to withdraw this request for technical and cost proposals, to amend the term or to postpone this work by email notice to all parties who have received this request.

14. Clarification:

Any clarification required by a bidder regarding the meaning or interpretation of the Terms of Reference, or any other aspect concerning this request for technical and cost proposals, is to be requested in writing from SA Tourism, e-mail: quotes@southafrica.net.

Thanking you and looking forward to your proposal in this regard.

Yours in Tourism